



*Altek Solutions focuses on the cutting edge of business intelligence technologies to find ways to mitigate risks while implementing solutions that are both tactical—for quick, short-term benefits to the organization—and strategically aligned with its long-term business goals.*

# Altek Solutions, Inc. Corporate Profile

Altek Solutions, Inc. is a privately-held consulting company specializing in the design, development and deployment of data warehouse, ETL, and business intelligence solutions.

We distinguish ourselves from other consulting organizations by offering superior customer service and client interaction, a highly intelligent and skilled staff, and a mind set that emphasizes 'doing it right the first time.'

As a Business Objects Authorized Consulting Partner, Education Partner and Value-Added Reseller, some of the region's largest organizations have relied on us to design, develop and implement their business intelligence solutions.

## True End-to-end Business Intelligence

Business Intelligence solutions utilize your architecture, processes, technologies and tools to turn raw data into information, helping you make better decisions. From conception, requirements and design, through development, deployment and training; we are here to help every step of the way.

We provide you with a best-in-class approach to business intelligence, using leading-edge technology providers to provide end-to-end solutions. Plus, our experience in analytics, data integration and management and analysis—coupled with our deep industry expertise—ensures that you have the solution to meet the business intelligence needs of your organization.

## Dedicated BI Center of Excellence

Delivering superior results requires superior knowledge—of client issues, of industries, of business processes and of technology. It demands constant research, and the systematic preservation of insights gained through our work with our clients.

Leveraging evolving technologies to provide our clients with future-proof solutions requires continual scanning of the technology horizon to identify new and innovative technologies, and the ability to look through the technology hype.

To help us meet this need and continue to exceed the expectations of our clients, Altek Solutions has established a formal Business Intelligence (BI) Center of Excellence.



*“Altek Solutions has the expertise and breadth of knowledge to quickly get to know our business and then recommend and implement solutions that match our needs – they aren't in the business of 'gold plating.'”*

**IT Director  
Private, Non-profit Corporation  
Washington, DC**

## Core Competencies

- Analytic Applications
- Business Intelligence
- Customized BI Extranets
- Data Warehousing
- Enterprise Reporting
- Performance Management

## Business Objects Services

- Analytics and Scorecarding
- Architecture and Deployment
- Data Integration
- Education
- Full Product Line Consulting
- Mentoring and Support
- Strategic Assessments
- System Health Checks

## Strategic Alliances

- Business Objects
- Hewlett Packard
- IBM
- KnowNow
- Microsoft
- Oracle
- Orenburg

[www.alteksolutions.com](http://www.alteksolutions.com)



**Altek Solutions, Inc.**

*“We appreciate all that (your consultants) have done. Yet again, we’ve realized our good fortune in selecting Altek Solutions to be our Business Objects partner. Had we not chosen so wisely, I’m sure we would have returned everything we purchased.”*

**Business Analyst  
Financial Services Company  
Baltimore, MD**

The group, consisting of a core team of consultants with years of real-world experience, sets direction, refines methodologies and processes for business intelligence development and shares best practices.

Our BI Center of Excellence focuses on the cutting edge of data warehousing and business intelligence technology, market trends, issues, and challenges, to find ways to mitigate risks while implementing Business Intelligence solutions that are both tactical—for quick, short-term benefits to the organization—and strategically aligned with its long-term goals.



## Education That’s Fresh From the Field

Employee knowledge and skills gaps have a direct impact on an organization’s bottom line, profit margins, and revenue-per-employee.

That’s why best-in-class companies are leaders in training their employees. They understand the direct connection between training and return-on-investment (ROI).

Altek Solutions Education Services delivers exceptional and cost-effective Business Objects Authorized training through a comprehensive series of courses and strategies designed to provide the up-to-date knowledge and skills needed to maximize your investment.

*“Had we chosen another partner, I know we would not have come out of the week with such a positive outlook.”*

**CIO  
Finance Association  
Washington, DC**

We do not use dedicated trainers for our courses. Fresh from the field where they implement and utilize Business Objects every day, our trainers know the entire product suite inside and out—and have the experience to relate theory to your real-world applications.

Stay ahead of constantly changing technologies by investing in your organization’s most important asset—your people.

## Not Just Another Vendor

At Altek Solutions, we pride ourselves on the ongoing partnerships that we develop with our clients. Our relationships go well beyond what is typical—we become trusted advisors. And you’ll experience the same thing when you choose to do business with us.

From your first contact with our organization, you’ll notice the difference. Our team of seasoned professionals focus exclusively on Business Intelligence, and have your long-term interests in mind.

Our dedication to excellence and client satisfaction is paramount. You see, we don’t strive to meet your expectations—we strive to exceed them.

*“Your consultant was patient and is an excellent teacher. He knows the software and was able to overcome certain complexities which were part of the reports. Thanks for the great customer service to us!”*

**Business Analyst  
Federal Government Agency  
Washington, DC**

## For More Information

We would be honored to partner with your organization to maximize the value of your Business Intelligence investment.

To learn more about Altek Solutions, and to discover what many of the area’s leading organizations already know, visit [www.alteksolutions.com](http://www.alteksolutions.com) or call us toll free at (877) 844-7476. ♦

**Business Objects™**  
Gold Partner

**Business Objects™**  
Authorized Education Partner

**Business Objects™**  
Authorized Consulting Partner



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